



ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION **AUTONOMOUS**

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END SEMESTER EXAMINATION – NOV/DEC 2025

BUSINESS ADMINISTRATION - I SEMESTER BBA (Repeaters)

24BBA14A: MANAGEMENT DYNAMICS

Time: 3 Hours

Max. Marks:80

Instruction: *Answer should be written completely in English*

SECTION A

1. Answer any **SEVEN** questions. Each question carries **TWO** marks. (7X2=14)
- Define quality circle.
 - Mention two characteristics of a manager.
 - What is decentralization?
 - What is tactical Planning?
 - Mention two objectives of controlling.
 - What is autocratic leadership?
 - What is ERG theory?
 - Define ethics in management.
 - What are the principles of TQM?
 - Mention two forms of employee motivation.

SECTION B

- Answer any **THREE** questions. Each question carries **EIGHT** Marks (3X8=24)
- Explain the nature, scope, and importance of management.
 - Explain the concept of decision-making and the rational decision-making process.
 - Explain the types of supervision and essential qualities of a good supervisor.
 - Discuss the characteristics of an effective leader.
 - Explain the objectives and benefits of Quality Circles.

SECTION C

- Answer any **THREE** questions. Each question carries **FOURTEEN** Marks (3X14=42)
- Discuss the functions of management and managerial skills required at different levels.
 - Explain the importance, process, and barriers to effective planning.
 - Describe the concept, importance, and steps involved in control process.
 - Explain the different theories of motivation with suitable examples.
 - Explain the ethical issues in implementing government norms and policies in organizations.

