



ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION **AUTONOMOUS**

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END SEMESTER EXAMINATION –NOV/DEC 2025

BUSINESS ADMINISTRATION– I SEMESTER BBA

25BBA14A – MANAGEMENT DYNAMICS

Time: 3 Hours

Max. Marks: 80

Instruction: *Answer should be written completely in English*

SECTION - A

1. Answer any **SEVEN** questions. Each question carries **TWO** marks.

(7X2=14)

- What is Planning and Organizing?
- What is a Quality Circle?
- What is meant by "Span of Control"?
- State any two objectives of staffing.
- Define motivation.
- What is MBO?
- Write a short note on supervision.
- Mention any 4 functions of a Leader.
- Define ethics in management.
- Write a note on various levels of Management?

SECTION - B

Answer any **THREE** questions. Each question carries **EIGHT** marks.

(3X8=24)

- Differentiate between management and administration.
- Differentiate centralization vs decentralization with examples.
- Discuss characteristics of a good supervisor.
- Explain the role of motivation in Employee performance.
- Examine the role of ethics in management and the ethical issues in implementing organizational policies.

SECTION – C

Answer any **THREE** questions. Each question carries **FOURTEEN** marks.

(3X14=42)

- Discuss different theories of motivation and their applications.
- Explain various Organization structures with diagram.
- Explain Fayol's 14 Principles of management.
- Explain the various types of decision making in organization.
- Explain the various types of supervision and essential characteristics of supervisor.

